

# Visit Orenco Experts at Booth #1101

The following Orenco® experts in the areas of Wastewater Collection and Treatment Technologies, Composites (Structures and Storage Tanks), and Electrical Controls are available for interviews during WEFTEC 2016.

## **Orenco Wastewater**

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### **Sam Carter, Sales and Marketing Director, 541-784-6420, [scarter@orencocom](mailto:scarter@orencocom)**

Sam Carter is the Sales and Marketing Director at Orenco Systems®, Inc. In this role, he leads the sales team for the wastewater products division, which accounts for the majority of company revenue. Sam joined Orenco in 2001, although his experience with the onsite industry goes back to 1999 when he began working as a sanitarian for the Linn County (Oregon) onsite wastewater division.

At Orenco, Sam began as a sales representative before setting up the company's government relations department and serving as Government Relations Manager for nine years. Following that, Sam was promoted to Treatment Systems Products Manager, where he was responsible for identifying market focus areas for Orenco's residential and commercial treatment systems, before being promoted to his current position. Sam holds a bachelor's degree in crop and soil science from Oregon State University.

### **Tyler Molatore, PE, Municipal Systems Program Manager, 541-784-5095, [tmolatore@orencocom](mailto:tmolatore@orencocom)**

Tyler Molatore is Orenco's Municipal Systems Program Manager. His department develops markets for the company's municipal wastewater solutions. It includes the asset management division, which provides technical assistance and training to operators/managers of Orenco's municipal and commercial systems. Tyler works with Orenco's design engineers on wastewater process upgrades and procedures for communities that are required to meet strict nutrient reduction guidelines. He also provided design assistance for a two-stage AdvanTex® Treatment System that was recognized in 2011 with an Innovative Technology Award by the Water Environment Federation.

Tyler has appeared before public officials, engineers, and regulators, providing education on decentralized technologies and Orenco Sewers. He has also compiled, published, and presented new information about life-cycle costs of various decentralized wastewater technologies. He holds a bachelor's degree in mechanical engineering from Oregon State University and has been with Orenco since 2002.

### **Wes Anderson, PE, Municipal Systems Sales Engineer, 541-430-7739, [wanderson@orencocom](mailto:wanderson@orencocom)**

Wes Anderson is a Municipal Systems Sales Engineer for Orenco. He offers support to regional engineers who design wastewater systems to meet permitting requirements. He has over ten years of engineering experience, including project coordination and management, subdivision layout and design, and water/wastewater collection and treatment design. Wes has designed water and wastewater treatment systems ranging from residential systems to centralized municipal treatment plants. He has more than nine years of experience working as a consulting engineer for municipal clients in Washington and Oregon.

Wes holds a bachelor's degree in civil engineering from the University of Wyoming and is a licensed professional engineer in Oregon.

### **Lindsay Tucker, PE, Municipal Systems Engineer, 251-895-7594, [ltucker@orencocom](mailto:ltucker@orencocom)**

Lindsay Tucker is a Municipal Systems Engineer with Orenco Systems, Inc., a wastewater equipment manufacturing firm based in Sutherlin, Oregon. In this role, she covers the Southeast Territory, providing engineering assis-

tance, project management, and post-sales support for Orengo Sewer communities such as Mobile, Alabama. Prior to joining Orengo, Lindsay worked for the U.S. Army Corps of Engineers and was part of the design group that was the center of expertise regarding water and wastewater projects for the entire Corps of Engineers.

Lindsay graduated from Auburn University with a bachelor's degree in biosystems engineering.

### **Richard Jex, PE, Territory Manager, 435-757-4905, [rjex@orengo.com](mailto:rjex@orengo.com)**

Richard Jex is a Territory Manager on Orengo's International Region team. He is responsible for sales, marketing, and technical training in Latin America and the Caribbean. Richard is fluent in Spanish, having lived for two years in Santiago, Chile. He is also active in the Engineers Without Borders program and is serving as a professional mentor engineer for the Mexico Team.

Richard is based in Utah, and he earned his degree in environmental engineering from Utah State University. He brings a wealth of experience to his position, having originally joined Orengo in 2004, serving as the Western U.S. Region Team Leader. He has also worked as the Western Region Manager for SCG Enterprises, an Orengo commercial systems dealer, and as a Sales/Application Engineer for Advanced Pump & Equipment, supporting the design and installation of Orengo wastewater projects in various western states.

## **Orengo Composites**

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### **Eric Ball, PE, Vice President of Product Development, 541-580-2350, [eball@orengo.com](mailto:eball@orengo.com)**

Eric Ball is both an owner and Vice President of Product Development for Orengo Systems. He has been involved in the development of most of Orengo's products and is listed as a co-inventor on many of the company's patents.

Eric has a special interest in composites manufacturing and has developed many innovative closed-molding methods and products. He is an author or co-author of numerous technical papers on wastewater topics and has been a frequent speaker at both wastewater and composites conferences. Eric holds a Bachelor of Science degree in mechanical engineering from Oregon State University.

### **Darren Simmie, Senior Product Manager, 541-784-6423, [dsimmie@orengo.com](mailto:dsimmie@orengo.com)**

Darren Simmie is Senior Product Manager for Orengo Composites, a division of Orengo Systems. In this role, he is responsible for strategic planning and market development of Orengo's newest composite fiberglass products, including DuraFiber™ Buildings and Enclosures, basins, above-ground tanks, and rectangular tanks. Having started at the company in 1989, Darren knows Orengo's product line inside and out, including product design, installation, and maintenance.

Darren has an AS degree in electronics and an AA degree in business administration, with additional business administration coursework from the University of Arizona.

## **Orengo Controls**

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### **Jerry Snyder, Sales Manager, 541-580-5781, [jsnyder@orengo.com](mailto:jsnyder@orengo.com)**

Jerry Snyder is the Sales Manager for Orengo Controls, a division of Orengo Systems, where he oversees the Sales, Marketing, and Account Management of OEM accounts. The Controls division now accounts for 23% of Orengo's total revenue, and many of Orengo Controls products are built for OEM clients.

Jerry has been working in the industrial controls business since 1992. He attended Orange Coast College and Vanguard University School of Business.

**Bill Cagle, Business Development Manager, 541-784-6421, bcagle@orencocom**

Bill Cagle, Orenco's Business Development Manager, has nearly 25 years' experience in the water/wastewater industry, working in both the public and private sectors. He is instrumental in leading strategic growth initiatives and securing alliances within the industry. Bill is also a frequent presenter and trainer on numerous topics, including sustainable wastewater systems for small communities and the use of advanced controls for monitoring performance of decentralized systems.

Bill earned a bachelor's degree in biology from California State University in Sacramento.

**Richard DeFreitas, PE, Regional Sales Representative, 803-760-5123, rdefreitas@orencocom**

Richard DeFreitas is a Regional Sales Representative for Orenco Controls. In this role, he provides customer account support for the design and sale of controls products. He joined Orenco in 2016 and has 10 years' previous experience providing engineering and sales support in the industrial controls field.

Richard has both a bachelor's degree and a master's degree in computer engineering from the University of Florida.